

# Your guide to container buying and customised service options

# The biggest advantage of container buying is... PRICE

At Core we strive to remove ALL the disadvantages usually associated with container buying.

With market leading product specifications and a full UK based service centre backup for your container purchases, our prices remain remarkably competitive and offer you a far greater profit opportunity.

#### Container pricing, how it works

When you are ready to order we will provide you with a quotation which will usually be valid for 30 days.

Container pricing is very competitive so can fluctuate dependent on freight costs, exchange rates etc.

Once we have accepted your order the net price of the goods is fixed for you.

### What's included in the price?

Our prices are in £ sterling and include delivery to your central warehouse.

#### How do I place an order?

Using an excel spreadsheet you can easily calculate the desired container fill, our agents will be happy to assist with this, if you wish. Once received, our office will confirm the order and advise of any minor adjustments required to optimise the space available.

#### A 20' container is approximately 29m<sup>3</sup> and a 40' high cube approximately 68m<sup>3</sup>.

Value will vary considerably dependent on the products chosen.

#### How do I pay?

There is a 20% deposit required with the order, orders cannot be scheduled for production until the deposit is received. The balance is due about 10 days before delivery.

#### **Container options**

There are 2 container options. Your price quote is based on a 40' high cube container. However you can choose a 20' container which carries a £500 surcharge. The surcharge covers the increased costs of transporting the goods from the factory to port and then from port to you.

#### How long does delivery take?

Usually we suggest you allow 8 weeks for production and 6 weeks for shipping, this will be confirmed at time of ordering.





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#### Greater product mix

You can select up to 8 products per container. Your order can be mixed across 2 ranges. Minimum of any item is just 50. Shelving minimum order quantity of 500 units.



#### **GROUP 1**

Corona, Corona White Washed, Cotswold, Dovedale, Banff, Colorado, Hacienda, Capri, Jamestown & Quebec.

Chairs and accessories are supplied separately.

### **GROUP 2**

**Denver, Farmhouse & Forge.** Chairs and accessories are supplied separately.

## **GROUP 3**

Natural Wood Shelf Kits, Storage Units & Cube Wall Units.

### **GROUP 4**

Foil Wrapped Avon, Hudson, Hudson High Gloss, Floating Shelf Sets & Glass.

#### What about other items?

Naturally we expect you to select the best selling items for your container mix, but many additional sales come from the abundance of other products we supply. You can bulk order these in advance to coincide with your container delivery at an advantageous price or just order as and when you need them.

#### What about quality?

We pride ourselves on being the best value supplier and the products you receive will be exactly the same specification as we sell everyday.

#### What about parts?

Inside every box are clear instructions for your customer on how to order any missing or damaged parts. Wherever possible these will be sent directly to them the next working day. The easiest way to request parts is on our website

#### www.coreproducts.co.uk/parts

You do not need to factor in any write down for parts or any of the associated costs of service.... we do it for you.

#### Personalised cartons

Personalised cartons are available, along with personalised instruction leaflets, multi-coloured boxes, full colour boxes and flyer inserts at a modest additional charge.



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